

Pre-Bid Queries for NIT No. RECPDCL/TECH/IP PHONES-GED/e-Tender/2015-16/1584 Dated: 10.09.2015
Rate Contract for Supply of IP PBX, IP Phones and associated accessories for IT Implementation at Goa Electricity Department

S. No.	Vendor	Item	Page No. / Clause No.	Parameter	Technical Specifications as per RFP	Queries / Modifications / Changes Suggested	Vendor's Remarks	RECPDCL Remarks
1	Elitecore			General		How will the DR and DC sites be connected ? Requesting you to share the Network Layout for preparing Technical architecture, SOW and response proposal for Technical Bidding.		DC will be connected to locational offices through service provider MPLS backbone and in case DC is not available then locational offices will be routed to DR through service provider MPLS backbone. There will be replication link between DC and DR for real time replication of application and database data. Network layout will be available and shared at the time of implementation.
2	Elitecore			General		Are the remote sites connected via IP VPN (Internet) OR MPLS / P2P? Requesting you to share the details of respective equipment's (Like Firewall , Router, Switch). We hope required bandwidth between Main to Respective Remote Location is available to maintain the QoS of Call. Is there a Bandwidth management or Packet priority algorithm in place? We would like to know these details to ensure voice (Call Flow) quality in real life when deployment is from Main to Remote locations.		Remote sites will be connected through MPLS cloud. Links will be connected on HP make routers at DC and remote locations. QoS can be enabled on these links but as of now there is no plan to implement QoS. It will be decided at the time of implementation.
3	Elitecore			General		We are OEM of the product, we are complying with techno commercial requirement of the tender. We do have large Telecom installation base too. While evaluating the said RFP, keeping the value of the project the ask of eligibility criteria is 250 Cr of last 3 years.		Pls refer amendment
4	Elitecore			General		We hope this is a Total of Last 3 years. If not, we are requesting you to consider, 150 Cr. Average per year of the last 3 years. This will enable Indian OEM to participate into a tender and it will be financially beneficial to REC to invite competitive techno-commercial bids.		Pls refer amendment
5	AGS India		Page number 23 point number 3 payment terms .		100% payment shall be released against successful completion of deliveries at the delivery locations, installation and testing of equipment at GED's site and acceptance by RECPDCL Nodal Officer. The bidder is required to submit a copy of user acceptance to the designated Authority along with the invoice. Exact Site details and RECPDCL Nodal Officer will be informed in the Release Order	70 % on delivery . 30% payment shall be released completion of deliveries at the delivery locations, installation and testing of equipment at GED's site and acceptance by RECPDCL Nodal Officer.		Pls refer amendment
6	AGS India		page number 24 point number b maintainence services		It is responsibility of bidder to ensure proper earthing of location / site before installation/upgrade / maintenance of equipment till the warranty / AMC expires.	earthing of the site should be in the scope of REC Power Distribution Company Limited		As per specification, it is required to ensure proper earthing of the location where IP phones and IPPBX are installed. Bidder will inform the implementation agency and accordingly corrective action will be taken.
7	AGS India		page 25 point number 11		Consortium and joint venture responses are not allowed, in any case. Also, bidders have to note that no sub-contracting / sub-letting is allowed.	consortium should be allowed as per point number 5 of page 10 of GCC. With lead bidder allowed to quote .		Consortium and JV are not allowed
8	AGS India		page number 28 Sno 1		The OEM shall have ISO 9001:2008 and ISO 14000 certifications	Certifications ISO 9001:2008 or ISO 14000 certifications.		ISO 14001 is required for Hardware OEM only, for software OEM it is desirable.
9	AGS India		page 28 point number 3		The bidder must have successfully executed at similar projects (meeting any of the below criteria) in the last 3 financial years (FY 2012-13, 2013-14, 2014-15 and including the period of FY 2015-16 till bid submission date).	The bidder /OEM must have successfully executed at similar projects (meeting any of the below criteria) in the last 3 financial years (FY 2012-13, 2013-14, 2014-15 and including the period of FY 2015-16 till bid submission date).		Bid will be evaluated as per tender specifications.
10	Proglity			general		Whether the media gateway equipped with analogue extension ports (for fax connection)		No, media gateway does not have analogue extension ports for fax.